

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY PARIS PRIORITY

C O N F I D E N T I A L STATE 079178

EXDIS

FOR DEPUTY ASSISTANT SECRETARY SIDNEY SOBER, USDEL PREPCON

FOLLOWING TEL SENT ACTION SECSTATE INFO ABU DHABI, JIDDA,
KUWAIT, LONDON, OECD PARIS, TEHRAN FROM DOHA 7 APR.

QUOTE: C O N F I D E N T I A L DOHA 0406

EXDIS

EO 11652: GDS

TAGS: ENRG, QA

SUBJ: REQUEST FOR GUIDANCE: GOVERNMENT/OIL COMPANY 100 PERCENT
TAKEOVER NEGOTIATIONS

REF: A) KUWAIT 1337; B) DOHA 0233

1. PARA 1 REF A REFERS TO MEETING BETWEEN DEPUTY SECRETARY
INGERSOLL AND GULF CHAIRMAN DORSEY IN WHICH GULF WAS ASKED TO
"STRETCH OUT" TALKS ON 100 PERCENT TAKEOVER OF KUWAIT OIL
INDUSTRY. ACCORDING MESSAGE, GULF VP RALSTON SAID COMPANY
UNDERSTOOD "DESIRABILITY SUCN AQDK ROM GLOBAL INDUSTRY
STANDPOINT".

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2. AS DEPT AWARE FROM EMBASSY REPORTING AND MARCH 31 PIW

ARTICLE, GOQ APPEARS TO ATTACH GREAT DEAL OF IMPORTANCE TO
SPEEDY TAKEOVER OF REMAINING OIL COMPANY EQUITY. FIRST ROUND
OF NEGOTIATIONS BETWEEN GOQ AND QATAR PETROLEUM COMPANY (QPC)
SCHEDULED FOR LATER THIS MONTH. QPC SHAREHOLDERS INCLUDE EXXON
AND MOBIL, AND REPRESENTATIVES FROM BO W COMPANIES EXPECTED
TO ATTEND MEETINGS. HAS DEPT OR LONDON MADE APPROACH TO COMPANIES
ALONG LINES OF DEPUTY SECRETARY'S PRESENTATION TO GULF? WE
WOULD APPRECIATE GUIDANCE FROM DEPT ON U.S. ATTITUDE TOWARD
THESE NEGOTIATIONS.
PAGANELLI UNQUOTE KISSINGER

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Message Attributes

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